

North Tampa Behavioral Health Hospital



Citrus Park Crossings



BCH Mechanical, L.L.C. & ConServ Building Services, LLC

Exceeding expectations with a constant sense of urgency and rigorous standards of quality.

The Industry LEEDer Newsletter ♦ Fourth Quarter 2018

The ConServ Executive Team

We are excited to announce that **ConServ** has expanded the Executive Team, in order to position ourselves for the next step in our evolution. The following individuals make up the **ConServ** core leadership team:

- ♦ **Brad McIntire, President**, is responsible for financial oversight and metrics for managing performance. Brad has been with **ConServ** since the beginning, has worked in nearly every role, and is ready to lead.
- ♦ **Ed Berry, Executive Vice President**, will continue to run all construction/service divisions, including Test & Balance, Controls, Electrical, Plumbing, General Services, and HVAC Construction. Ed will also take on employee training and development programs, as well as safety and fleet management.
- ♦ **Jason Morris, Vice President of Operations**, was promoted from within. As a General Manager, he turned North Carolina into our fastest growing branch and will assist other branches as they navigate similar challenges. All GMs will report to him.
- ♦ **Brian Powers, Sales Manager**, is in charge of building the sales team and developing/monitoring the sales strategy for all **ConServ** offices.
- ♦ **Zori Cordero, Operations Manager**, will continue to focus on the administrative requirements of delivering our services. By leveraging the administrative staff throughout our entire footprint, she will ensure that we are meeting a multitude of customer requirements.

ConServ Techs Are the Best Around!

We received kudos for service tech **Tracy Apker**, who answered an emergency service call for a **Zales Jewelers** store that had reached 91 degrees. Yikes! He quickly arrived and returned the store to a more comfortable 71 degrees. Our customer said of Tracy, *"He has been to our store before and he is just awesome. He fixes stuff, you know? He doesn't just talk about it, he fixes it."*

ConServ Teams = Smooth Projects

We received great feedback from **Bristol Meyers**. They wrote, *"Thanks for your oversight on the Bistro project. Your leadership led to the project being delivered on time. That is impressive due to the short timeframe we had to complete the project. It is important to note that the service delivery of the café had no interruption. Great job to you and the TEAM."* Thanks to Superintendent **Scott Frazier**, who did whatever it took to expedite the schedule, ensuring that the project went smoothly. It was completed a week ahead of time, saving the client thousands of dollars in kitchen rental equipment alone. **Scott's** team included **Craig Bialkoski**, Project Manager; **Nick Grendell** in General Services; **Beto Engst** in Electrical; **Brian Puma** in Walk-in Relocation and Roof; **Ryan Homan** in Refrigeration; and **Keenan Sherman** in Plumbing.

BCH Mechanical, L.L.C.

Daryl W. Blume
President

Dan Allen
Vice President-Operations

Brian Wilkinson
Vice President-Sales

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BCH Mechanical, L.L.C., established 1976, is a mechanical contracting company specializing in commercial HVAC, plumbing, piping, medical gas, sheet metal, and service.

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ConServ Building Services, LLC, a division of BCH Mechanical, provides commercial HVAC and refrigeration services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

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Message from the President

BCH Mechanical is excited to be at the forefront of the Water Street Development, the largest development in the history of the Tampa Bay area. Our firm has been selected to perform the mechanical for the first two (2) major projects in this giant undertaking.



Daryl Blume

If you aren't familiar with the Water Street Development, it is a \$3 billion, multi-phased urban development project in the Water Street-Tampa neighborhood. It encompasses more than 9 million square feet of commercial, residential, hospitality, educational, entertainment, cultural, and retail space. This ambitious project, backed by **Strategic Property Partners**, will create one of the largest coordinated urban mixed-use real-estate developments in the U.S.

The first major project, the new USF Health Morsani College of Medicine and Heart Institute, is a \$153 million project near the downtown Tampa waterfront. The 14-story, 400,000 sq. ft. building will consist of learning and conference spaces, a 400 seat auditorium, laboratories, faculty offices, clinical research and care unit, and a vivarium on the 13th level.



The state-of-the-art facility will accommodate an estimated 2,200 faculty, staff, and students. **BCH** was contracted by **Skanska USA Building** in a design/assist

role to perform the mechanical and plumbing for this project. The building will be fed chilled water from the SPP Central Utility Plant. Completion is set for mid-2019. **BCH** is proud to be on the team.

The second major project is the JW Marriott Tampa. **Coastal Construction** selected **BCH** for this 26-story luxury hotel. The hotel will have 519 rooms, a full-service restaurant, retail stores, spa, and fitness center, as well as a 4-story atrium.



The hotel features 100,000 square feet of meeting and event space, including the largest hotel ballroom in Tampa Bay at approximately 30,000 square feet. The property will also offer a restaurant with indoor and outdoor seating, bar, event lawn, and extensive pool. A rooftop lounge and terrace on the 26th floor provide 360-degree views of Tampa and the bay. JW Marriott recently broke ground, steps away from the Tampa Convention Center and Amalie Arena. The grand opening is expected in 2020.

Our team feels proud and humbled by the fact that our expertise is sought after on this expansive, billion dollar development. We are excited to take an active role in the transformation of our community, for both residents and visitors of Tampa Bay.

Daryl Blume, President

What's Happening at BCH?



Congratulations to **Patrick Gill-Gain, June's Employee of the Month!**

Patrick is an HVAC Technician for **ConServ** in North Carolina. He

was nominated by many of his coworkers for always making himself available for assistance. Patrick has a positive attitude and helps out even on his "non-call days". When he's out of town, he helps techs over the phone, consulting on tough service calls.



Wishing a happy retirement to **Terry O' Brien, ConServ Account Manager.**

We appreciate your many years of service. It won't be the same without you!



ConServ VP Ed Berry found his office temporarily redecorated to celebrate his 55th birthday. Thanks for being a good sport! We hope you enjoyed your day.



Congratulations to **Kyle Johnson, Fleet Manager of Automedics.** His son, **Race James Johnson,** was born August 29th, and weighed 7 lbs, 13 oz.



We helped **Peg Thomas** celebrate her 88th birthday, with a small office gathering. Peg's been an integral part of the **BCH** team for 22 years!

Congratulations to **Angela Puglisi,** who works in the **BCH Billing** department and **Mike Wagner.**



Their daughter **Emily Marie Wagner** was born on July 19th, and weighed 9 lbs, 8.8 oz.

Congratulations to **Ryan Homan, July's Employee of the Month!**



Ryan is a Lead Technician for **ConServ** in Largo. He has gone above and beyond to assist other departments, such as Controls, Electrical and HVAC, at many locations. Recently, he was instrumental in reducing a project schedule, much to the customer's satisfaction. His careful planning and willingness to work long hours made the difference. He has an excellent work ethic and extensive technical knowledge.

Our **Sheet Metal Shop** was also recognized, as a group, for doing more than expected to help every internal division, as well as outside customers. The entire shop team was treated to breakfast from **Maple Street Biscuit Company** and were awarded fuel gift cards (see photo below). It is amazing how much these guys accomplish for us, every day.

In Memoriam

We were deeply saddened by the passing of **Brittney Hall,** a **ConServ** team member in Houston. Brittney, 29, was a beautiful, caring, young lady and she will be greatly missed.



Friday Fry-Day!



In September, we treated our awesome employees to a *Friday Fry-Day!* Lunch was served up by the **BCH** Estimation team, at the home office in Largo, Florida.

At left: Brian Wilkinson & Chris Johnson
Above: Peg Thomas & Covan, Julia Klaiber's Son

Service Superstars

ConServ Service Exceeds Expectations

We recently received compliments for **Brian Raines and Team 160**, on a recent project at the **Westfield Mall**.

Our customer wrote, *"I just wanted to take a minute and congratulate and thank everyone involved, for two days of consecutive, consistent operations here at Citrus Park. This was the most precise and timely executed lifts that I have seen to date. Please pass along my sincere thanks to your teams for working to make this project a success."*

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