



# BCH Mechanical, Inc. & ConServ Building Services, Inc.

Exceeding expectations with a constant sense of urgency and rigorous standards of quality.

The Industry LEEDer Newsletter ♦ Fourth Quarter 2015

## Transforming Pinellas Beaches

The Pinellas County Beaches are a reflection of the changing tide in new private construction projects. With several projects stalled at the peak in 2006-2008, it seems many have now broken out all at once. **BCH Mechanical** is on the forefront of two major projects on our coast: Wyndham Grand Resort Clearwater Beach and Edgewater Resort on Treasure Island.



*The Wyndham Grand Resort Clearwater Beach*

The Wyndham Grand Resort Clearwater Beach is a 450 room, new construction project at the north end of Beach Walk. The resort consists of

two 16-story buildings, one for hotel guests and the other for vacation ownership. **BCH** was selected by Moss & Associates to perform the mechanical for this waterfront

hotel, which will include banquet and meeting facilities, with 24,000 sq. ft. of event space. In addition, the resort will provide an outdoor pool complex, several restaurants, and a full service spa. The Wyndham Grand Resort Clearwater Beach is slated to open in early 2017.



*The Edgewater Beach Resort*

The Edgewater Beach Resort on Treasure Island is a 6-story new construction project located at the north end of Gulf Blvd. The resort boasts 77

suites (with a variety of one, two, and three bedrooms), a swimming pool, and a restaurant. **BCH** was contracted to perform the mechanical for this 180,000 sq. ft. hotel by Moss & Associates. The Edgewater Beach Resort is expected to open in 2016.

## BCH Mechanical, Inc.

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*President*

Dan Allen  
*Vice President-Operations*

Brian Wilkinson  
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BCH Mechanical, Inc. is a mechanical contracting company, established in 1976, specializing in HVAC, plumbing, piping, medical gas, sheet metal, and service.

### ConServ Building Services, Inc.

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ConServ Building Services, Inc., a division of BCH Mechanical, provides commercial HVAC and refrigeration services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

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# Message from the President

The 4th quarter of 2015 begins with our largest backlog in 6 years and more opportunities than we have seen in the recent past.

Even with the world economy still experiencing fits and starts and the Federal Reserve still cautious on raising rates, we see the market, especially construction and service, on solid footing. We anticipate continued growth in 2016, in all areas of our companies.

*“Without continual growth and progress, such words as improvement, achievement, and success have no meaning.”*

—Benjamin Franklin

As our plans for growth launch into high gear, our emphasis is on hiring the right people, finding quality personnel to manage our expanded territories. It starts with talented individuals who are ready to be an integral part of our mission. Then with proper training and indoctrination into our culture of safety, quality, and excellence, our new associates can follow in the footsteps of our seasoned team



members, continuing our long-standing tradition of exceptional service.

*“Quality is never an accident; it is always the result of high intention, sincere effort, intelligent direction and skillful execution.”*

—William A. Foster

This quote accurately sums up our philosophy. Quality just doesn't occur by happenstance, it takes a concerted effort by everyone. Our team understands that we are only as good as our collective individual efforts on each project and that each opportunity afforded to us by our clients is a new opportunity to show what **BCH Mechanical** and **ConServ Building Services** can do.

*“Quality is not an act, it is a habit.”*

—Aristotle

We have developed great habits over the years, like “doing it right the first time”, attention to detail, and effective process improvement. As we prepare for the rise in the market, we will continue to dedicate ourselves to excellence in all tasks.

*Daryl Blume*

## We Appreciate Our ConServ Superstars

“There have been a few technicians that I feel have gone above and beyond in their service. Most cases we have had, the technicians have provided good service but there are a few I would like to single out that have done work or put in an effort that I find above what I would have expected. These are **Chuck Brock** (AL), **Barry Croom** (NC), and **Don Bauer** (TN). There is also an office dispatcher in Texas, **Oscar Acosta**, who has been really good about keeping on top of things and making sure jobs were done efficiently.”

**Menno Wieseahn**

**Advanced Cooling Technologies**



# Adventure Island Day



## Celebrating Our Team

On Saturday, September 12th, nearly 800 employees and their family members enjoyed a day of fun at the Adventure Island water park in Tampa.

What a great turnout!

“Office party” attendees were treated to a day at the park, dinner, a multi-prize package giveaway, and a special treat—exclusive use of the park for several hours after it was closed to the general public.





## Meet a Few of the Lucky Winners...



**WINNER: TY LETCHER!**

### **UNIVERSAL STUDIOS PACKAGE**

Ty and 3 guests will be provided with a 3 day/2 night weekend stay at Universal's Cabana Bay Beach Resort, tickets to Universal Studios, and early park admission to the Wizarding World of Harry Potter.

**WINNER: JASON SCOTT!**

### **VISA GIFT CARD PACKAGE**

Jason will receive a \$1,000 Visa Gift Card for a fun shopping spree anywhere that accepts Visa.



**WINNER: KIRK CHRISTALDI!**

### **FISHING CHARTER PACKAGE**

Kirk and 3 guests will be provided with a full day fishing charter, either inshore or offshore, and he will receive a full paid day off from work.

**WINNER: ERIC MARTINEZ!**

### **USF SUITE AND FOOD PACKAGE**

Eric and 7 guests will attend a 2015 - 2016 USF game of his choice at Raymond James Stadium, in a private suite. Food and drinks provided.



**WINNER: PARDO PAGAN!**

### **TAMPA BAY LIGHTNING PACKAGE**

Pardo and 3 guests will receive tickets on the glass to a game of his choice, in the 2015-2016 Tampa Bay Lightning season, plus dinner before the game.

## Giveaway!

As part of our celebration, and to commemorate 6 months of excellent safety practices company-wide, we held a prize giveaway. Five gift packages, valued at roughly \$1000 each, were awarded at our Adventure Island company outing. **Dan Allen, BCH VP**, announced the winners, whose names were drawn from a hat.

Congratulations to all of the happy winners and thanks to our entire team for their commitment to safety, both in the office and in the field! Your efforts ensure our continued success.

# What's Happening at BCH?

## Happy Birthday Peg!

Peg Thomas, longtime **BCH** MVP celebrated her 85th birthday with us on August 16th. Peg has worked in the Largo office since September of 1996, wearing many hats, and has been a great help to everyone in both the **BCH** and **ConServ** offices.

## Running for All Children 2015 Donation

The 2015 Running for All Children 5k, 10k, and 1 Mile Fun Run was held on Saturday, May 9th. Thousands of dollars were raised for the All Children's Hospital Guild-Seminole/Largo Branch while hundreds of runners enjoyed a perfect Florida day in downtown Safety Harbor.



*John Fields and Brian Powers Present a Check to the Guild*

The Mosaic Company was the Title Sponsor of the race, which was hosted by the **BCH Mechanical Foundation** and All Children's Hospital Guild. Proceeds from the event, in the amount of \$22,000, were recently donated to the All Children's Hospital Guild—Seminole/Largo Branch. This success was made possible by the participation of our runners, dedicated volunteers, generous sponsors, and the City of Safety Harbor. The 2016 race event is scheduled for Saturday, May 7th in St. Petersburg. To learn more about the race, visit [runforallchildren.com](http://runforallchildren.com).



## Champion Kelley in 1st Place!

David "Skeeter" Kelley has been a member of the **BCH** family since 2001. He's a Piping Superintendent with nearly 20 years of valuable construction experience. Recently,



*Peg Thomas With Her Cake in the BCH Break Room*

Skeeter made headlines not for his mechanical expertise but for his success in racing. On July 18th, at East Bay Raceway Park in Gibsonton, Skeeter won the *12 Lap Florida Old Time Modifieds*. Talent must run in the family; Skeeter's son David came in first place in the *20 Lap East Bay Sprints* on the same night. Congratulations to both father and son.

## The Vitality Program is Going Strong

The first team member to reach platinum status in the **BCH/ConServ** Vitality Program was Jim Burgasser, in Estimation. As of press time, four more have joined him: Cliff Keller, Jennifer Stiles, Laure Blume, and Judy Polstra. Way to go!

## 2015 Tampa Bay Heart Walk

Several members of the **BCH** staff have volunteered to participate in the 2015 Tampa Bay Heart Walk on November 7th. Our five teams have set a goal to raise \$1,000 each for the American Heart Association. We look forward to cheering them on.

# Under Construction

Boyette Springs Elementary

Bristol Myers Squibb

Dr. Davis Plastic Surgery

Doctors Hospital of Sarasota

Duke Energy

Eckerd College

Great Bay Distributors

Hard Rock Tampa

Healthpark @ TGH

Jewish Community Center

Lakeland Regional Health

Moffitt Cancer Center

Nemours Children's Hospital

Park Centre

Plymouth Harbor ALF

Publix

Sarasota Memorial Hospital

Sky Global

Southeastern University Largo

St. Stephen Catholic Church

Taoist Tai Chi Society

Tampa General Hospital

Tampa International Airport

University of South Florida



*News of our quality work  
has reached Virginia!*

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