



BCH Mechanical, Inc.

Exceeding expectations with a constant sense of urgency and rigorous standards of quality.

The Industry LEEDer Newsletter ♦ Fourth Quarter 2014

David Jolly Visits BCH to Talk Politics

As representatives of Associated Builders and Contractors (ABC), Dan Allen and Daryl Blume of **BCH**, and other key ABC members, hosted Congressman David Jolly for the morning.

Congressman Jolly discussed health care, labor issues, and mid-term election races, as they pertain to merit shop contractors, like **BCH Mechanical**. He enjoyed his visit with us and we think we impacted him with our “real life” stories about how government programs like Obama Care can cost our employees significant amounts of money and cripple our business. He may return to **BCH** to check out our non-profit, **Basketball Warehouse**, when we have a full complement of kids training.



Clockwise from top left: Dan Allen, Congressman Jolly, and Daryl Blume on a tour of the sheet metal shop. Congressman Jolly photographed with ABC representatives at the Basketball Warehouse. Daryl introduces Congressman Jolly to Jesse Moody, a member of the Express Metals team.

BCH Mechanical, Inc.

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BCH Mechanical, Inc. is a mechanical contracting company, established in 1976, specializing in HVAC, plumbing, piping, medical gas, sheet metal, and service.



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MECHANICAL, INC.

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Message from the President

BCH Mechanical and **ConServ Building Services** expect to finish 2014 on an upswing. Could the economy have finally turned, with respect to the commercial construction industry? Our backlog, which has been flat for three years, is poised for a nice upswing with several projects in the pre-construction phase.



high rise on Tampa's Bayshore that another contractor went bankrupt on. We feel this trend will continue, putting general contractors and owners in a precarious position. The cycle will then come full circle with owners and GCs

leaning on companies like **BCH** and **ConServ**, who they know and can trust to provide the services they need at an excellent value.

"The main thing is to keep the main thing, the main thing."

—Charles C. Ryrie

We feel that this quote by Ryrie reflects our vision and focus the last couple years, as the market has trudged along. We continue to focus on executing our plans and striving to be a word-class organization, providing high quality service with a sense of urgency and a job done right the first time.

As our competition struggles, performing projects out of their field of expertise, at no margin, and taking short cuts, we continue to "do what we do" and try to do it more efficiently. We recently finished a

"Some people want it to happen, some wish it would happen, others make it happen."

—Michael Jordan

Action... "Seize the opportunities." That is our mantra and so much of our success is predicated on being proactive. What can we do to help you on your next project? Can we help you solve that tricky mechanical or service issue? Can we re-design your over-budget project or better perform a design build project to guarantee your budget is met? Let us be part of your solution. Make it happen!

Daryl Blume

Under Construction

Crosstown Center
Duke Energy
Eckerd College
Largo Medical Indian Rocks
Lifetime Fitness
Mother Teresa Catholic Church
North Bay Hospital

NY Yankees Spring Training Facility
Raymond James
Seminole Hard Rock Hotel & Casino
Tampa General Hospital
Tampa International Airport
University of South Florida
University of Tampa

"There is no key to happiness...the door is always open." —Anonymous

Sheet Metal Fabrication by Express Metals

Express Metals is the fully automated sheet metal division of **BCH Mechanical**. For years, our sheet metal experts have been designing, fabricating, assembling, and installing ductwork for some of the largest mechanical projects across the state of Florida. In the last few years, that has been nearly exclusively for **BCH Mechanical** and **ConServ Building Services**.

The division has attracted some of the area's top talent, with shop staff competing in national industry competitions and shop management offering instruction for regional apprentices. Now, **Express Metals** is expanding and providing our considerable expertise in the sheet metal arena to other mechanical contractors. **Express Metals** can perform any phase of your sheet metal project, including design, fabrication, assembly, and installation.



Design and Fabrication

The professional designers at **Express Metals** utilize 3D CAD software to create a full set of blueprints and assembly drawings, detecting issues before the parts are fabricated. The shop utilizes multiple fabrication machines for cutting, bending, and tack welding the sheet metal, including a Whisper-Lock machine, an Iowa Precision Duct Manufacturing System, and multiple plasma cutters for fabricating fittings and odd sized ductwork. This system, in conjunction with 3D CAD design software, can produce a five foot section of ductwork in less than thirty seconds. **Express Metals** also employs a two shift method for ultimate productivity and responsiveness, with a day shift to prepare the ductwork for scheduled projects and a night shift to work on rush orders and change directives from the field.

Assembly and Installation

Pre-assembling ductwork saves your project time and money while minimizing safety risks, by reducing field assembly.



At **Express Metals**, pieces of ductwork can be assembled, inspected, numbered, and shipped to the appropriate jobsite. Semi-trailers can also be dropped at sites, as needed.

EXPRESS METALS

Contact Express Metals

Express Metals provides you with a turnkey solution, performing your project from design to completion. To learn how the experienced craftsmen at **Express Metals** can add value to your next project, contact Clay Flanagan at (727) 545-2547 or email cflanagan@express-metals.com. Visit **Express Metals** online: www.express-metals.com.



Running for All Children's Donation to ACH

Brian Powers, *Running For All Children* Race Director, and John Fields, Race Committee member, presented *All Children's Hospital Guild Seminole/Largo Branch* with a check for \$12,000, proceeds from the May 10th event sponsored by *The Mosaic Company*.

Mark your calendars to be part of next year's event. The *2015 Running for All Children 5k, 10k, and 1 Mile Fun Run* will be held on Saturday, May 9th, beginning at 7:00 AM, in downtown Safety Harbor. Visit www.runforallchildren.com or follow the event on [facebook](https://www.facebook.com/runforallchildren) to get up-to-date registration and general information.



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