



Wyndham Grand Resort



USAA Crosstown Center

# BCH Mechanical, L.L.C. & ConServ Building Services, LLC

Exceeding expectations with a constant sense of urgency and rigorous standards of quality.

The Industry LEEDer Newsletter ♦ Third Quarter 2017

## Job Spotlight: The James Museum

The Tom and Mary James Museum of Western and Wildlife Art is underway. This BECK project is located in downtown St. Petersburg, and will highlight the extensive personal art collection of Mary and Tom James, Emeritus Chairman of Raymond James Financial.

The 80,000 sq. ft. museum will feature a 2-story, indoor sculpture court with a waterfall. It will include over 30,000 sq. ft. of gallery space, 6,000 sq. ft. of event space, a café, restaurant, catering kitchen, 120-seat theatre, museum store, and administrative areas.



*The Tom and Mary James Museum, St. Petersburg, FL*

**BCH Mechanical** was selected to perform the mechanical and plumbing for the BECK renovation project. Our craftsmen are installing two (2) 300-ton air cooled chillers, one (1) multi-stack heat recovery chiller, hot water boilers and pumps, chilled water and heat recovery pumps, and VFDs.

The new museum's mechanical system will also include three (3) chilled water VAV units, three (3) Haakon multi-

zone units, one (1) Haakon energy recovery ventilator, five (5) fan coil units, as well as chilled water, hot water, and condensate piping, in addition to refrigerant piping, kitchen exhaust fans with make-up air, and VAV units.

The plumbing scope consists of sanitary, domestic and storm piping, as well as fixtures, equipment, and drains for facility lavatories. The \$55M cultural project is expected to be open to the public in early 2018.

## BCH Mechanical, L.L.C.

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BCH Mechanical, L.L.C., established 1976, is a mechanical contracting company specializing in commercial HVAC, plumbing, piping, medical gas, sheet metal, and service.

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ConServ Building Services, LLC, a division of BCH Mechanical, provides commercial HVAC and refrigeration services throughout the Southeastern U.S. Expanded services, such as plumbing, electrical, test & balance, and general maintenance, are offered at select locations.

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## Celebrating Our MVPs!

### March Employees of the Month

In March, we had two employees that received multiple nominations for Employee of the Month. It was difficult to choose just one, so we chose two! The winners were Jesse Bowman, from **ConServ** of North Carolina, and Samantha Bryan, from **BCH** Largo.



*Jesse Bowman*

Jesse Bowman (pictured at left with his beautiful family) received numerous nominations from field and

office personal at the North Carolina branch. He was selected for his positive attitude as well as his dedication to our company, our customers, and his fellow employees. Thank you Jesse for your commitment to excellence and team spirit, we appreciate all that you do.



*Samantha Bryan*

Samantha Bryan, **BCH** Payroll Assistant, also received many nominations from coworkers and managers. She was chosen for her professionalism, team player attitude, excellent attention to detail, and dedication. Thank

you Samantha for your commitment to excellence and for going the extra mile to ensure that all employees are paid correctly!

### April Employee of the Month

Congratulations to Woody Delyser for being selected April's Employee of the Month! Woody was nominated for doing an outstanding job with the landscaping and overall upkeep of the **BCH/Conserv**

Headquarters. Employees and visitors alike comment about how beautiful the building and grounds look. Woody always has a smile on his face and a super attitude. Every task that he is assigned, he does as though he's doing it for himself.



*Woody Delyser*

### May Employees of the Month



*Scott Parker*

In May, we again selected two employees for recognition—Scott Parker and Oran Walker.

Scott and Oran were working at a jobsite and heard someone going through gang

boxes and tool cabinets. They investigated the noise and noticed a stranger in the area carrying a backpack. The two of them confronted the stranger, who hesitantly agreed to show them the contents of the backpack. They found four **BCH** radios in the bag. Scott took the radios, Oran went to find security, and the police were called. Once



*Oran Walker*

Tampa police arrived, they also found burglary tools, a woman's purse, an iPad and stolen employee access badges for the business. It turned out, this man was a repeat offender. He was arrested and taken to jail. Congratulations Scott and Oran!

# Remembering Richard by Ed Berry

Richard Hunt, the “H” in **BCH**, passed away in May. Not only was he instrumental in the establishment of our firm in 1976, he worked with us for nearly four decades. Not one to complain during his long fight with cancer, he never considered retiring or taking time off. During his last weeks, he made crane reservations from his hospital bed.



*Richard Hunt*

## The Original “H”

Steve Blume (B), Bill Conover (C), and **Richard Hunt (H)**, founded the company together in 1976. Though Richard left soon after to secure a steady paycheck, he returned in 1978 and began running major projects. In the late 90’s, Richard moved from **BCH** to **Conserv** in order to help grow the service side of the business with his knowledge of change outs, new equipment installation, and larger, industrial jobs.

He was able to take care of the customer’s needs, helping them to focus on the correct application and to make the right decisions going forward. He always had the best interest of the customer in mind. In fact, Richard had several customers that would only deal with him. They trusted that he would guide them in the right direction with his extensive knowledge of the HVAC equipment needed for the healthcare and industrial markets.

Richard was always the first one in the office. He would get the coffee pot going, and make sure all the doors were unlocked for the other employees coming in early (trying to beat him to the coffee maker). He would read his

newspaper by 6:30 AM and make his rounds by 7:00 AM, telling everyone, “good morning”. He and Ladd Paul would have conversations about articles in the paper, mostly about politics. He would either be at his desk, off to see customers, or meeting with service techs by 7:15 AM. Richard had more books than the local library. He had every Trane and Carrier catalog

going back to the early 70’s and he used those books more than anyone, including the manufacturers, to help draw curb adapters and find information that us young bucks had never read or learned. I would even say the manufacturers called him.

I met Richard shortly after I starting working for **BCH** in 1981. At that time, he was doing a lot of out of town work in Miami area, during the shopping mall building boom. I had the pleasure of working with Richard on many jobs. I remember one project when I was late by 30 minutes and when I arrived, he was standing there waiting for me. I can remember it as if it were yesterday. I was never late again, for any job. I always tried to beat him, but he was always one step ahead of me.

It was an honor to work for him, under his direction and guidance. As I grew up and advanced in the company, the day came when he worked under me and he showed me the same respect I had shown him. I learned so much from him during the years I was able to spend with him. He was old school and believed in doing it right the first time and being early and ready to work. He will be truly missed and never forgotten.

## CONSERV ADDS A TAMPA LOCATION

In the few months since our acquisition by **Comfort Systems USA**, we have been making great progress. **CSUSA** has numerous locations across the country, including one in Tampa. This branch is part of the **Comfort Systems USA Southeast** regional territory in the Panhandle but due to logistics, **ConServ** will be taking over the site and using it

as an opportunity to consolidate a few of its Divisions, for greater convenience. This will be the 12th location for our ever-expanding service company. The **ConServ** Controls Division will be based out of this branch as well. For more information about our new office in Tampa, email Ed Berry, VP of Service, at [eberry@conservonline.com](mailto:eberry@conservonline.com).

### IN MEMORIAM

William Hoiler, a welder for **BCH** in Lakeland, passed away on April 11, 2017. While he had only been with our firm for a few months, he had already made an impression as a good man and a great addition to our team. Our condolences to his friends and family.



## Thanks to Our Service Superstar



“Just a quick note, to thank you for your support with our current assignment here at the Oldsmar facility. **Dale Folsom** was crucial in completing the ducting installation on the reflow oven and fume extraction system, ahead of schedule, for an important manufacturing program.

**Dale** finished this laborious installation without any supervision and applied his skills to accomplish the task. I would appreciate the opportunity to work with **Dale** again, on the next utilities project. Thank you!”

**Willie Mattingly, HVAC**  
Lockheed-Martin Facilities



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